



Secure Signing

## Execute contracts up to 80% faster with full legal validity

Sign from anywhere, on any device, in minutes.

*Simplify. Secure. Scale.*

### The permanent, unforgeable mark

Losing deals to slow signature processes? Courier delays costing revenue?

Our electronic signatures solution strikes like a crocodile—decisively permanent and impossible to fake. We help close deals faster, provide ECTA and AATL-compliant signatures accepted by South African courts, and reduce document costs substantially. PKI-backed cryptographic sealing with complete audit trails. Perfect for insurance, banking, legal, HR, and government across Southern Africa.

**Because digital transformation delivers both speed and legal strength with permanent, tamper-proof evidence.**

- 80% faster contract execution\*
- 85% cost reduction\*
- Legally binding (ECTA/AATL compliant)
- Tamper-proof with full audit trails



#### Approx up to 80% faster execution\*

Close deals same-day vs. same-week



#### Approx 85% cost reduction\*

R25K → R1.2K per 100 contracts



#### Legally binding

Full ECTA/AATL compliance



#### Tamper-evident

Cryptographic seal with instant detection



#### Complete audit trails

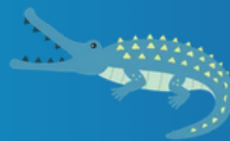
Forensic-level evidence for disputes



#### Mobile-first

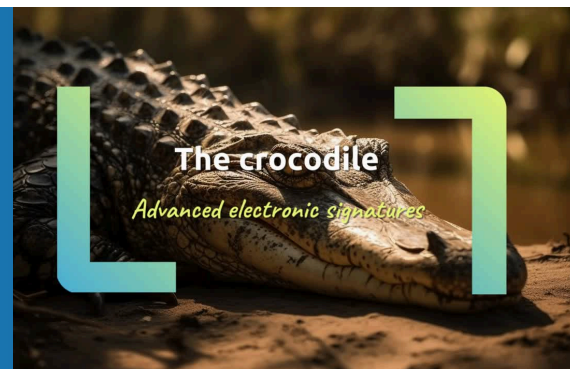
Sign from any device, anywhere, anytime

### Learn about secure signing from the crocodile



#### The crocodile's lasting impact

Nile crocodiles have survived 200 million years virtually unchanged—a testament to perfect design. When a crocodile bites, it leaves a distinctive, permanent mark with 3,700 PSI of force—impossible to fake, enduring evidence that remains identifiable long after the encounter.



**The crocodile**

*Advanced electronic signatures*

## Our 3 levels of Secure eSignatures



### Electronic Signature

Basic or Witnessed

#### *Public witness signature*

- ✓ Widespread use due to ease of implementation
- ✓ No individual keys required
- ✓ No mandatory 2FA.



### Digital Signature

Similar to EU Advanced

#### *Public AATL signature*

- ✓ More secure with individual keys per signature, along with individual timestamping per signature
- ✓ Public: Auditable ID Proofing and mandatory 2FA
- ✓ Private: No mandatory ID proofing or 2FA. Left to customers discretion



### Advanced Electronic Signature

Called Qualified in Europe and Secure in Botswana

#### *Public AATL signature Advanced*

- ✓ More secure with individual keys per signature, along with individual timestamping per signature
- ✓ Auditable face-to-face ID proofing, handwritten signature on subscriber agreement and mandatory 2FA
- ✓ Signature has special status in its own legal Jurisdiction

## Business gains

- ✓ **Reduce costs**  
Save on paper, printing, document archiving, courier, stationery and mailing costs
- ✓ **Remote signing**  
Sign from anywhere, on any device, at any time, increasing convenience for all parties
- ✓ **Saves you time and boosts productivity**  
Speed up the entire signing process: Eliminates printing, manual signing, scanning, and returning of documents
- ✓ **Improved user experience**  
Digital signing provides a better customer experience through its fast operation and ease of signing
- ✓ **Legal validity**  
Digital signatures are legally binding and enforceable
- ✓ **Environmental benefits**  
Elimination of paper contributing to a more sustainable, paperless environment
- ✓ **Security and trust**
  - **Authenticity:** Verify the signer's identity ensuring they are who they claim to be
  - **Integrity:** Ensure the document's content hasn't been altered after signing
  - **Audit Trail:** Provide a verifiable audit trail of the signing process
- ✓ **Enhanced records management**  
Electronic documents are easier to store, retrieve, and manage than physical ones, simplifying record-keeping

## Business pain relievers

- ✓ **Cost effective**  
Competitive pricing tailored to the South African market
- ✓ **Simplified budgeting**  
Costing is based in South African Rand, it simplifies budget planning and eliminates Rand/Dollar fluctuations
- ✓ **Local support**  
Local support is available Monday to Friday from 8:30 – 17:00
- ✓ **Unlimited signing**  
Licenses include unlimited signing – some of our competitors limit the number of signatures, after which additional costs kick in
- ✓ **Compliance and Advanced Electronic Signatures**
  - Secure digital signatures, from basic to advanced, with full regulatory compliance and unmatched expertise
  - Altron Security is also accredited to provide Advanced Electronic Signatures
- ✓ **Integration**  
Complete set of API's enable powerful integrations within your existing business applications
- ✓ **Flexible deployment options**  
Various deployment models available: Shared / Private / Hybrid / On-premise



**SigningHub signing solution for digital signatures and flexible document workflow approval**

### SigningHub 2025 Overview

#### 12 Managed Instances

10 430 128 signatures

7 988 611 uploads

3 118 121 workflows

## Secure signing use cases

### Finance

Financial Statements  
Credit Agreements  
Auditing Documents  
VAT Invoices

### Training

Attendance Register  
Certificate of Completion  
Student on-boarding  
Assignment Submission

### Company Secretarial

Meeting Minutes  
Board Resolutions  
Letters  
Memorandums

### Legal

Contracts & Non-disclosure  
Service Level Agreements  
Partner Agreements

### Human Capital

Contracts  
Policies  
Leave and Claim Forms

### Procurement

Supplier Contracts  
Purchase Orders  
Supplier Quote Acceptance

### Sales

Quotes & Proposals  
Sales Agreements

### Project Office

Project Plans and Designs  
Change Management



# The Altron Security Advantage



**Legally compliant**  
ECTA/AATL compliant



**PKI-backed**  
Strong signer authentication with digital certificates



**Tamper-evident**  
Cryptographic integrity protection



**Mobile-first**  
Sign from any device, anywhere



**Integration ready**  
APIs for CRM, ERP, document management



**Long-term validation**  
Signatures remain valid indefinitely



## Streamline Your Digital Signing Workflow

SigningHub signing solution for digital signatures and flexible document workflow approval.



**Get in touch with Altron Security.**

Your identity security solutions partner.



**Contact us**



011 645 3600



<https://security.altron.com>



[asec.info@altron.com](mailto:asec.info@altron.com)